

Workware ERP Suite

Tailored ERP solution for your business

Workware ERP Solution for Prijai Heat Exchangers Pvt. Ltd.

Executive Summary

Prijai, are manufacturers of heat exchangers. Their products are majorly for refrigerators and air conditioners. Prior to implementation of WorksWare ERP System, the management was concerned about high inventory carrying cost. As there was no measurement, there was no point to control. After discussion with management, a multipronged strategy was implemented. After implementing the strategy, at the end of first year inventory carrying cost was reduced by 25% there by improving bottom line.

Challenges faced by Prijai Heat Exchangers

Prijai Heat Exchangers, going through a rapid growth path, found its existing systems obsolete to meet the growing business needs. Primary challenge areas identified were:

- High Initial Investment cost
- Continual Training to staff and retention of trained & competent staff
- Being a Customized Product they are facing a MRP driven Procurement difficulties which are used to manage a manufacturing process. There is a lack of production planning, scheduling, and inventory control system.
- It was increasingly difficult to manage the requirements of the organization's other three locations professionally.

Solution offered to Prijai Heat Exchangers

A Single-source Solution that Directly Benefits Their Bottom Line and Exceeds Customer Quality and Delivery Expectations

WorkWare suite of Business Solutions is a family of Information Technology based solutions designed with a comprehensive understanding of India specific operations, business requirements, regional policies, regulations and tax regimes. Workware accommodates the needs of both small and large manufacturing, sales and distribution organizations and gives everyone in the company, complete control over their work area.

Modules offered for Prijai Heat Exchangers for a smooth running of production process.

1. Sales module
2. Accounts module – General Ledger Accounts
3. VAT / Sales Tax module
4. Inventory Management module
5. Purchase & Pre-purchase module
6. MRP - Material Requirement Planning module / Supply Chain Management (SCM)
8. Production module (Assembly Production and Process Production) CRM module (Customer relationship management) and pre-sales module.
9. Payroll and HR module
10. Cost sheet module – preparing estimate
11. Order Fulfilment module – Sales Accounting - (Shipping)



Workware solution was successfully implemented at Prijai Heat Exchangers and the client has started using it from the past 4 years

Key Benefits Achieved- Post Implementation

Efficiency Gains throughout the Organization Gives More Control and Positions Company for Long-term Growth

- Integration of all Facets like Design, Manufacturing, Sales, Distribution, Accounting, Finance & HR.
- Smooth flow of Data across Organization: Facilitate access to business data such as Sales, Purchase, Inventory, Payment & Receipt and reporting
- Up-to date Information on Stocks, Cost, Profit & revenue.
- Improved Operational efficiency.
- Tool to support Management in Decision making: Promote data-driven decision-making Effective Working Capital Management & Material

About Atlantis

Atlantis Cloud ERP solutions is a Canada based ITEs company headquartered in Toronto, Canada with development centers in Michigan, USA and Pune, India. Atlantis Consulting offers powerful software solutions aimed specifically at the manufacturing, distribution, e-commerce, retail sectors and Warehouses. Established in 1990 and is headquartered in Toronto Canada with development centers in India. We specialize in ERP solutions and offer cloud based and on premise solutions catering to the needs of every forward thinking enterprise.

Atlantis has a strong customer base in the Indian manufacturing industry with its flagship solution “**workware Enterprise Resource Planning (ERP) system**”. Workware enterprise product line has been designed specifically for businesses in manufacturing, sales and distribution. The system gives an organization complete insight to the sales, production, inventory and financial data and makes it easy to identify the opportunities for cost savings and efficiency improvements.

Our Products:-

- ❖ Retail ERP
- ❖ ERP for Manufacturing
- ❖ POS Solutions

Our Services:-

- ❖ Application Development
- ❖ Cloud DMS
- ❖ Asset Management
- ❖ Asset Verification
- ❖ Product Implementation & Support

**To know more about Workware ERP, reach us over
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